

## Forward-Looking Statement

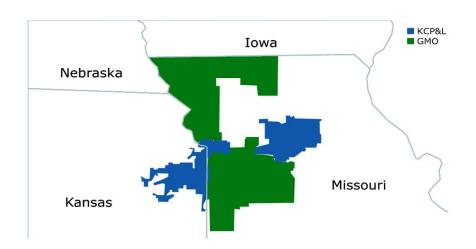
Statements made in this presentation that are not based on historical facts are forward-looking, may involve risks and uncertainties, and are intended to be as of the date when made. Forward-looking statements include, but are not limited to, the outcome of regulatory proceedings, cost estimates of capital projects and other matters affecting future operations. In connection with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, Great Plains Energy and KCP&L are providing a number of important factors that could cause actual results to differ materially from the provided forward-looking information. These important factors include: future economic conditions in regional, national and international markets and their effects on sales, prices and costs; prices and availability of electricity in regional and national wholesale markets; market perception of the energy industry, Great Plains Energy and KCP&L; changes in business strategy, operations or development plans; the outcome of contract negotiations for goods and services; effects of current or proposed state and federal legislative and regulatory actions or developments, including, but not limited to, deregulation, re-regulation and restructuring of the electric utility industry; decisions of regulators regarding rates the companies can charge for electricity; adverse changes in applicable laws. regulations, rules, principles or practices governing tax, accounting and environmental matters including, but not limited to, air and water quality; financial market conditions and performance including, but not limited to, changes in interest rates and credit spreads and in availability and cost of capital and the effects on nuclear decommissioning trust and pension plan assets and costs; impairments of long-lived assets or goodwill; credit ratings; inflation rates; effectiveness of risk management policies and procedures and the ability of counterparties to satisfy their contractual commitments; impact of terrorist acts, including but not limited to cyber terrorism; ability to carry out marketing and sales plans; weather conditions including, but not limited to, weatherrelated damage and their effects on sales, prices and costs; cost, availability, quality and deliverability of fuel; the inherent uncertainties in estimating the effects of weather, economic conditions and other factors on customer consumption and financial results; ability to achieve generation goals and the occurrence and duration of planned and unplanned generation outages; delays in the anticipated in-service dates and cost increases of generation, transmission, distribution or other projects; Great Plains Energy's ability to successfully manage transmission joint venture; the inherent risks associated with the ownership and operation of a nuclear facility including, but not limited to, environmental, health, safety, regulatory and financial risks; workforce risks, including, but not limited to, increased costs of retirement, health care and other benefits; and other risks and uncertainties.

This list of factors is not all-inclusive because it is not possible to predict all factors. Other risk factors are detailed from time to time in Great Plains Energy's and KCP&L's quarterly reports on Form 10-Q and annual report on Form 10-K filed with the Securities and Exchange Commission. Each forward-looking statement speaks only as of the date of the particular statement. Great Plains Energy and KCP&L undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.



## Solid Vertically Integrated Midwest Utilities

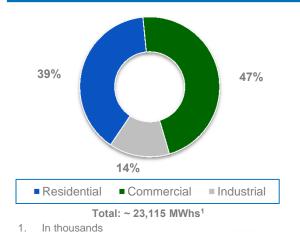
#### Service Territories: KCP&L and GMO



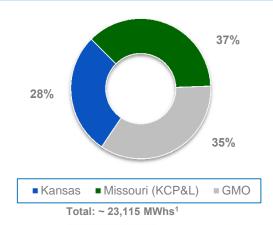
#### **Business Highlights**

- □ Solid Midwest fully regulated electric utility operating under the KCP&L brand
- Company attributes
  - Regulated operations in Kansas and Missouri
  - ~844,200 customers / ~3,000 employees
  - ~6,600 MW of primarily low-cost coal baseload generation
  - ~3,600 circuit miles of transmission lines; ~22,500 circuit miles of distribution lines
  - ~\$10.5 billion in assets at 2014YE
  - ~\$6.6 billion in rate base

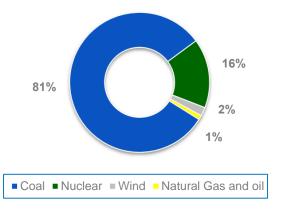
#### 2014 Retail MWh Sold by Customer Type



### 2014 Retail MWh Sales by Jurisdiction



#### 2014 MWh Generated by Fuel Type





## Clear Focus

# Continue to promote the economic strength of the region, improve the customer experience and grow earnings

| Best in Class<br>Electric Utility Operations  | Customer<br>Experience  | Targeted<br>Investment Opportunities   |
|---|---|--|
| <ul> <li>Disciplined execution to deliver reliable and low cost power</li> <li>Focused on earning our allowed return by actively managing regulatory lag</li> <li>Proactive economic</li> </ul> | <ul> <li>Responsive to changing customer expectations</li> <li>Technology investments that facilitate more informed customer interaction</li> <li>Expand comprehensive</li> </ul> | ■ Balanced strategic growth initiatives through national transmission opportunities and flexibility for opportunistic growth |
| development   | suite of energy-related products and services   |  |

# **Long-Term Growth Targets**

# Strategy – To provide Safe and Reliable Service to Our Customers at a Reasonable Cost and Deliver Competitive Total Shareholder Returns

| Targeting Earnings Growth  | Targeting Dividend Growth   |
|--|---|
| Near term (2014 - 2016)  | □ Near term (2014 - 2016)   |
| <ul> <li>Compounding annual EPS growth of<br/>4% - 6%<sup>1</sup></li> </ul> | <ul> <li>Compounding annual dividend growth of 4% - 6%</li> </ul> |
| <ul> <li>Rate base increase from \$5.8 billion</li> </ul>                    | <ul><li>55% - 70% payout ratio</li></ul>                          |
| to \$6.6 billion   | □ Longer term (Post 2016)   |
| Longer term (Post 2016)  | <ul><li>60% - 70% payout ratio</li></ul>                          |
| <ul> <li>Competitive customer rates</li> </ul>                               | <ul> <li>Increasing cash flow flexibility</li> </ul>              |
| <ul> <li>Infrastructure &amp; system reliability</li> </ul>                  | <ul><li>Favorable tax position through 2023</li></ul>             |
| <ul> <li>Physical &amp; cyber security</li> </ul>                            | due to NOLs and tax credits                                       |
| <ul> <li>Investments in sustainability</li> </ul>                            | <ul> <li>Improving credit metrics</li> </ul>                      |
| <ul> <li>National transmission</li> </ul>                                    |   |
|  |   |

<sup>1.</sup> Based on our 2014 earnings per share guidance range of \$1.60 - \$1.75



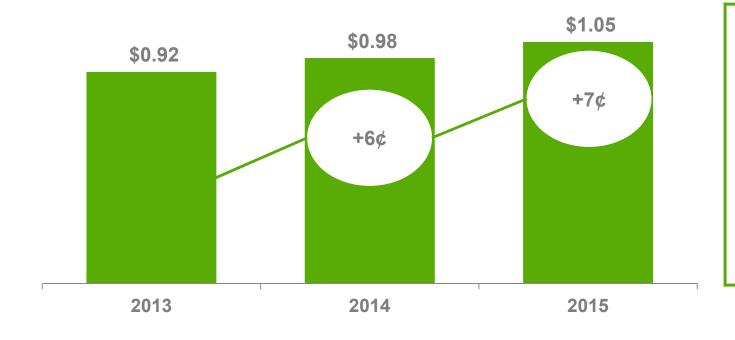
# 2016 and 2017 Considerations

|   | 2016   | 2017   |
|---|--|--|
| Earnings Growth   | □ 4 – 6% growth target from 2014 – 2016 off of initial 2014 earnings per share guidance range of \$1.60 – \$1.75   |  |
| Monitor Demand<br>and Tightly<br>Control O&M                    | <ul> <li>Weather-normalized retail sales growth of flat to 0.5%, net of energy efficiency</li> <li>Focused O&amp;M and capital management</li> </ul>   | <ul> <li>Weather-normalized retail sales growth of flat to 0.5%, net of energy efficiency</li> <li>Focused O&amp;M and capital management</li> </ul>   |
| Operational and<br>Regulatory<br>Execution                      | <ul> <li>Full year of new KCP&amp;L retail rates on total Great Plains Energy rate base of \$6.6 billion</li> <li>Fuel adjustment clause</li> <li>File GMO general rate case</li> <li>File abbreviated rate case for KCP&amp;L KS</li> </ul> | <ul><li>Anticipate new retail rates in 2017 for<br/>KCP&amp;L KS and GMO</li></ul>   |
| Improve Cash Flow Position and Support Targeted Dividend Growth | <ul> <li>No plans to issue equity</li> <li>No plans to issue long-term debt</li> <li>Utilization of NOLs and tax credits, minimizing cash income tax payments</li> </ul>   | <ul> <li>No plans to issue equity</li> <li>Refinance long-term debt</li> <li>Increasing cash flow flexibility</li> <li>Utilization of NOLs and tax credits, minimizing cash income tax payments</li> </ul> |

# **Increasing Cash Flexibility**

Increasing cash flexibility expected to drive dividend growth





Target dividend payout ratio of 55% to 70% from 2014 to 2016 and 60% to 70% thereafter

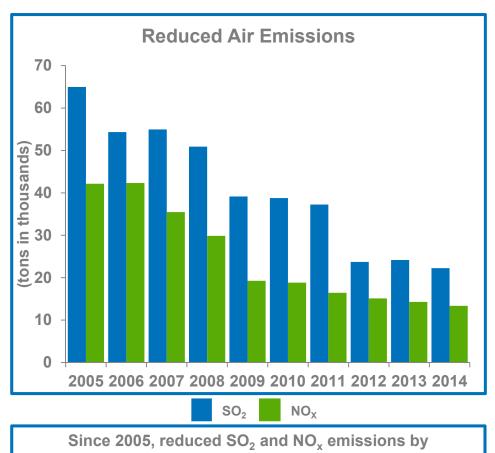
1. 2013 – 2015 based on fourth quarter declared dividend



## Commitment to the Environment

Environmental sustainability investments providing customers with affordable, reliable energy while also improving regional air quality

- ☐ Sustainable energy strategy has prepared company for Clean Power Plan and other environmental rules
- 72% of coal fleet retrofitted with emission-reducing scrubbers
- ☐ Plan to cease burning coal in the coming years at three plants totaling more than 700 megawatts or nearly 20% of the Company's coal fleet



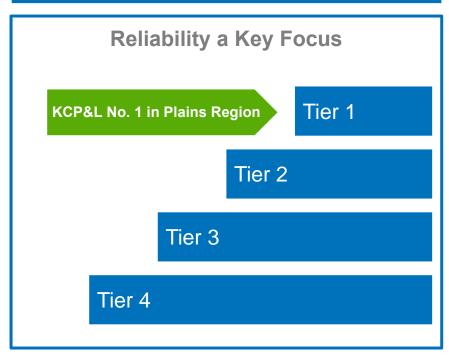
approximately 66% and 68%, respectively



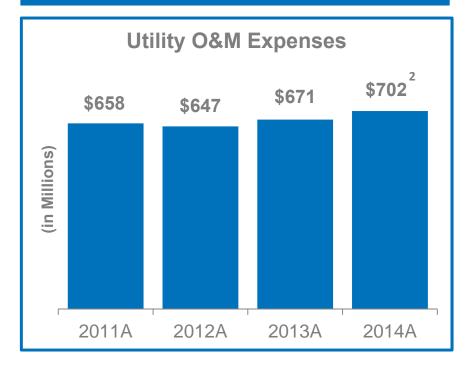
## **Operational Excellence**

#### Focused on top tier customer satisfaction and operational excellence

In 2014, awarded the most reliable utility for the Plains Region for eight consecutive years



Successfully managed O&M¹ growth below inflation rate from 2011 – 2014



Through disciplined cost management, expect O&M<sup>1</sup> in 2015 to be flat compared to 2014

- 1. Exclusive of regulatory amortizations and items with direct revenue offsets
- 2. Approximately \$30 million of the \$55 million increase from 2012 to 2014 is due to regulatory amortizations, and items with direct revenue offsets



# Local Economy

## Improving residential real estate and jobs market leading to continued customer growth

| Economic                | Kansas City area now the largest auto manufacturing center in the Unioutside of Detroit  | ted States, |
|-------------------------|--|-------------|
| Development<br>Activity | Cerner Corporation's \$4.5 billion business expansion underway and is to create up to 16,000 new jobs between 2017 and 2025, making it the economic development project in Missouri history  |             |
|                         | September 2015 year to date single family housing permits highest sin  | ce 2007     |
| Housing Market          | September 2015 year to date sales of new and existing homes are up compared to 2014 with an average sales price increase of 5%   | over 12%    |
|                         | Kansas City area has experienced 51 consecutive months of job growth September 2015 and employment levels are above the pre-recession procession in the consecutive months of job growth september 2015 and employment levels are above the pre-recession in the consecutive months of job growth september 2015 and employment levels are above the pre-recession in the consecutive months of job growth september 2015 and employment levels are above the pre-recession in the consecutive months of job growth september 2015 and employment levels are above the pre-recession in the consecutive months of job growth september 2015 and employment levels are above the pre-recession in the consecutive months of job growth september 2015 and employment levels are above the pre-recession in the consecutive months are above the pre-recession months are above the consecutive mo | 0           |
| Employment              | Kansas City area unemployment rate of 4.4% in September 2015 com the national average of 4.9% <sup>1</sup>   | pared with  |

1. On a non-seasonally adjusted basis



# Projected Utility Capital Expenditures

| Projected Utility Capital Expenditures (In Millions) <sup>1,2</sup> | 2015E   | 2016E   | 2017E   | 2018E   | 2019E   |
|---|---------|---------|---------|---------|---------|
| Generating facilities   | \$245.2 | \$222.5 | \$204.8 | \$205.1 | \$203.2 |
| Distribution and transmission facilities                            | 260.1   | 229.6   | 201.0   | 203.0   | 222.9   |
| General facilities  | 148.2   | 84.2    | 71.8    | 28.6    | 15.9    |
| Nuclear fuel  | 20.0    | 21.0    | 44.4    | 21.2    | 23.5    |
| Environmental   | 119.1   | 62.2    | 158.4   | 103.4   | 99.9    |
| Total utility capital expenditures                                  | \$792.6 | \$619.5 | \$680.4 | \$561.3 | \$565.4 |

|  | Considerations  |
|--|---|
| Generating facilities                    | □ Includes expenditures associated with KCP&L's 47% interest in Wolf Creek  |
| Distribution and Transmission facilities | <ul> <li>Includes expenditures associated with vehicle fleet, expanding service areas and infrastructure<br/>replacement</li> </ul>   |
| General facilities                       | <ul> <li>Expenditures associated with information systems and facilities</li> </ul>   |
| Environmental                            | <ul> <li>KCP&amp;L's share of environmental upgrades at La Cygne to comply with the Best Available Retrofit Technology (BART) rule</li> <li>Upgrades to comply with the Mercury and Air Toxic Standards (MATS) rule and Coal Combustion Residuals (CCR) rule</li> <li>Estimates for compliance with the Clean Air Act and Clean Water Act based on proposed or final regulations where the timing is uncertain</li> </ul> |

<sup>1.</sup> Projected capital expenditures for KCP&L and GMO; excludes Allowance for Funds Used During Construction (AFUDC)

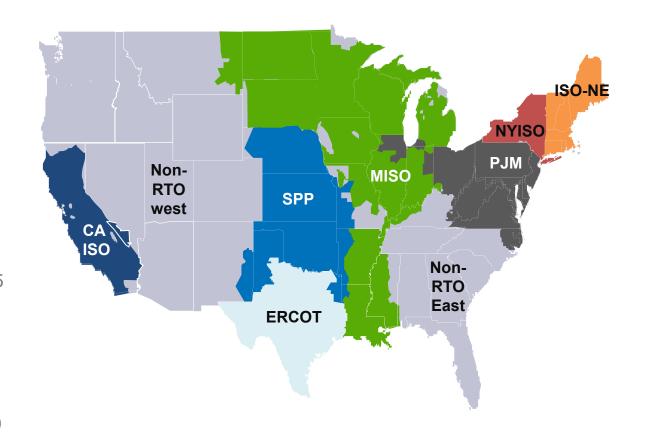
<sup>2.</sup> Great Plains Energy accounts for its 13.5% ownership in Transource Energy, LLC (Transource) under the equity method of accounting. Great Plains Energy's capital contributions to Transource are not reflected in projected capital expenditures



# Transource Energy, LLC

#### Pursuing competitive transmission opportunities through Transource

- □ Transource is a joint venture between GXP (13.5%) and AEP (86.5%) structured to pursue competitive transmission projects¹
- Actively pursuing transmission projects in broad range of existing and emerging regions
- Transource Project Portfolio:
  - SPP:
    - latan Nashua Project, \$65 million, completed in 2015
    - Sibley Nebraska City
       Project, \$266 million, 2016
       expected in service
  - PJM:
    - Thorofare Area Project, \$60 million, 2019 expected in service



1. The venture excludes transmission projects in the Electric Reliability Council of Texas (ERCOT) and AEP's existing transmission project joint ventures



# Competitive Process Timeline for Initial Focus Regions

Transource is well-positioned to compete and deliver innovative transmission solutions; Transource awarded first transmission project under PJM's new competitive process

**PJM:** Competitive process underway. PJM will solicit proposals for both reliability and market efficiency needs throughout each year.

#### SPP

10 Yr. & Annual Plan

Deadline for RFP responses Nov 2015

Independent
Evaluation Panel will
review and select
winning bid

**SPP**Awards Project

MISO 10 Yr. Plan

No regional projects identified; Interregional showing promise

4Q 2015

1Q 2016

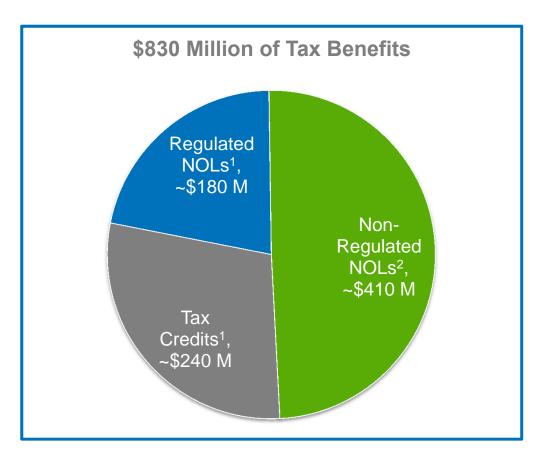
2Q 2016



## **Favorable Income Tax Position**

### Future tax benefits mitigate the need for additional equity in the foreseeable future

- Approximately \$830 million in future income tax benefits at year-end 2014:
  - ~ \$590 million of tax benefits on net operating loss (NOL) carryforwards
  - ~ \$240 million tax credit carry forwards primarily related to advanced coal investment tax credits (ITC), wind production tax credits, and alternative minimum tax (AMT) credits
- Do not anticipate paying significant income taxes through approximately
   2023



- 1. Regulated NOLs are included in rate base and tax credits are generally included in cost of service as generated except for ITC which is amortized over the life of the property it relates to
- 2. Non-Regulated NOLs, which include approximately \$350 million related to the GMO acquisition, are not included in rate base



### **Investment Thesis**

### Pure-play, regulated Midwest Utility with balanced total shareholder return profile

- Earnings growth driven by infrastructure investments, disciplined cost management and national transmission opportunities
- Increasing cash flow flexibility expected to drive dividend growth and potential share repurchases
- Solid track record of execution and constructive regulatory treatment with opportunities for improvements in regulatory framework
- Flexible investment opportunities with improved risk profile

Annual EPS Growth of 4% - 6%¹

Enhanced Dividend Growth of 4% - 6%²

Attractive Platform for Shareholders

- 1. From 2014 to 2016 based on our 2014 earnings per share guidance range of \$1.60 \$1.75
- 2. From 2014 to 2016



# **Appendix**

|  | Pages   |
|--|---------|
| Operations Overview                      | 17 – 22 |
| 2015 Earnings Review and Business Update | 23 – 30 |



### State Commissioners

### **Missouri Public Service Commission (MPSC)**



Mr. Daniel Y. Hall (D)

Chair (since August 2015)

Term began: September 2013

Term expires: September 2019



Mr. Stephen M. Stoll (D)
Commissioner
Term began: June 2012
Term expires: December 2017



Mr. William P. Kenney (R)
Commissioner
Term began: January 2013
Term expires: January 2019



Mr. Scott T. Rupp (R)
Commissioner
Term began: March 2014
Term expires: March 2020



Ms. Maida J. Coleman (D) Commissioner Term began: August 2015 Term expires: August 2021

MPSC consists of five (5) members, including the Chairman, who are appointed by the Governor and confirmed by the Senate.

- □ Members serve six-year terms (may continue to serve after term expires until reappointed or replaced)
- □ Governor appoints one member to serve as Chairman

### **Kansas Corporation Commission (KCC)**



Ms. Shari Feist Albrecht (I)
Chair (since January 2014)
Term began: June 2012
Term expires: March 2016



Mr. Jay S. Emler (R)
Commissioner
Term began: January 2014, reappointed May 2015



Mr. Pat Apple (R)
Commissioner
Term began: March 2014
Term expires: March 2018

Term expires: March 2019

KCC consists of three (3) members, including the Chairman, who are appointed by the Governor and confirmed by the Senate.

- ☐ Members serve four-year terms (may continue to serve after term expires until reappointed or replaced)
- □ Commissioners elect one member to serve as Chairman

## Most Recent Rate Cases

| Rate Case Outcomes (\$millions) |               |                        |                      |                           |                   |                               |                           |
|---------------------------------|---------------|------------------------|----------------------|---------------------------|-------------------|-------------------------------|---------------------------|
| Rate Jurisdiction               | Date<br>Filed | New<br>Retail<br>Rates | Rate<br>Base         | Common<br>Equity<br>Ratio | Authorized<br>ROE | Annual<br>Revenue<br>Increase | Percent<br>Increase       |
| KCP&L – Kansas                  | 1/2/2015      | 10/1/2015              | \$2,185 <sup>1</sup> | 50.48%                    | 9.3%              | \$48.7                        | 9.04%                     |
| KCP&L – Missouri                | 10/30/2014    | 9/29/2015              | \$2,580              | 50.09%                    | 9.5%              | \$89.7                        | 11.76%                    |
| GMO – Missouri                  | 2/27/2012     | 1/26/2013              | \$1,830              | 52.25% <sup>2</sup>       | 9.7%              | \$47.9 <sup>3</sup>           | Refer to fn. <sup>4</sup> |
| GMO (Steam) - Missouri          | 9/5/2008      | 7/1/2009               | \$14                 | n/a                       | n/a <sup>5</sup>  | \$1.0                         | 2.3%                      |
| Total                           |               |                        | \$6,609              |                           |                   |                               |                           |

- 1. Includes \$68.6 million of transmission plant in the Transmission Delivery Charge rider
- 2. Missouri Public Service Commission authorized an equity ratio of approximately 52.6% or approximately 52.3% after including other comprehensive income
- 3. L&P \$21.7 million includes full impact of phase in from rate case ER-2010-0356
- 4. MPS 4.9%, L&P 12.7% includes full impact of phase in from rate case ER-2010-0356
- 5. Negotiated settlement, information not available



# **Cost Recovery Mechanisms**

| Mechanism  | KCP&L<br>Kansas | KCP&L<br>Missouri | GMO       |
|--|-----------------|-------------------|-----------|
| Energy Cost Adjustment Rider (KS) / Fuel Adjustment Clause Rider (MO)            | $\sqrt{}$       | $\sqrt{}$         | $\sqrt{}$ |
| Property Tax Surcharge Rider   | V               |                   |           |
| Energy Efficiency Cost Recovery Rider  | V               |                   |           |
| Pension and OPEB Tracker   | V               | $\sqrt{}$         | √         |
| Missouri Energy Efficiency Investment Act Programs (KCP&L: Rider / GMO: Tracker) |                 | V                 | √         |
| Renewable Energy Standards Tracker   |                 | $\sqrt{}$         | $\sqrt{}$ |
| Renewable Energy Standard Rate Adjustment Mechanism Rider                        |                 |                   | √         |
| Abbreviated rate case (La Cygne)   | V               |                   |           |
| Transmission Delivery Charge rider   | V               |                   |           |
| Critical Infrastructure Protection Standards / Cybersecurity tracker             | V               |                   |           |



## Transource's Transmission Investments

| (Transource share)                    | latan – Nashua Project¹ –<br>345 kV | Sibley – Nebraska<br>City Project¹ – 345 kV | Thorofare Area<br>Project – 138 kV |
|---------------------------------------|-------------------------------------|---|------------------------------------|
| RTO                                   | SPP                                 | SPP   | PJM                                |
| Estimated Cost (\$M)                  | \$65                                | \$266                                       | \$60                               |
| Line Miles                            | 31                                  | 135   | 15                                 |
| Expected In-Service                   | Completed in 2015                   | 2016  | 2019                               |
| CWIP Included                         | Yes                                 | Yes   | Yes                                |
| Cap on equity % in capital structure: |                                     |   |                                    |
| During construction                   | 60%                                 | 60%   | 60%                                |
| Post construction                     | 55%                                 | 55%   | -                                  |
| Authorized ROE:                       |                                     |   |                                    |
| Base                                  | 9.8%                                | 9.8%  | $TBD^3$                            |
| Risk                                  | -                                   | 1.0%  | -                                  |
| RTO Participation                     | 0.5%                                | 0.5%  | 0.5%                               |
| Total                                 | 10.3% <sup>2</sup>                  | 11.3%²                                      | TBD <sup>3</sup>                   |

<sup>1.</sup> Includes abandoned plant recovery of prudently incurred costs and pre-commercial costs/regulatory asset treatment

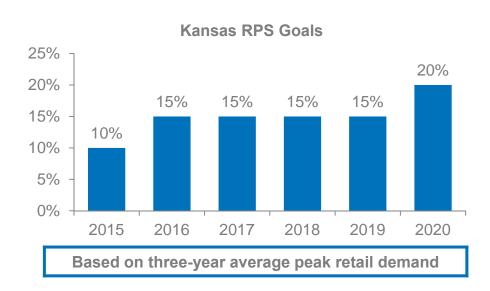
<sup>3.</sup> FERC 205 order issued in docket ER15-2114-000. The base ROE requested is 10.5% and the ROE was directed to settlement procedures in the order.



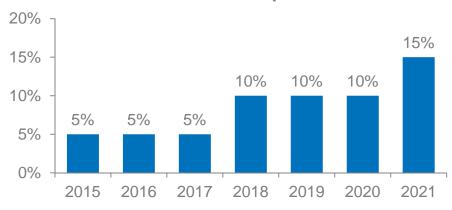
<sup>2.</sup> Weighted average all-in ROE for SPP projects, inclusive of risk and RTO participation incentives, is approximately 11.1%

# Renewable Energy and Energy Efficiency

- Renewable portfolio of approximately 1,000 MW of wind, hydroelectric, landfill gas and solar power of owned assets and commitments in place representing 13% of total generation capacity
- Future renewable investments driven by the Renewable Portfolio Standards (RPS) in Kansas and Missouri
  - Well positioned to satisfy goals in both states through 2021 and beyond
- Flexibility regarding acquisition of future renewable resources:
  - Through Purchased Power Agreements (PPAs) and purchases of Renewable Energy Credits (RECs); or
  - Adding to rate base if supported by credit profile and available equity and debt financing
- Energy efficiency expected to be a key component of future resource portfolio:
  - Aggressive pursuit planned with appropriate regulatory recovery



#### **Missouri RPS Requirements**



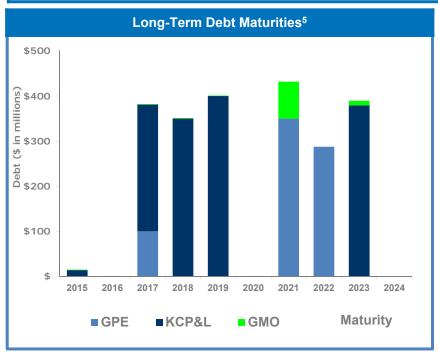
Based on electricity provided to retail customers



# September 30, 2015 Debt Profile and Credit Ratings

☐ In August 2015, KCP&L issued \$350 million 10-year senior unsecured notes with a coupon rate of 3.65%

|                             |           | Great Plains Energy Debt |                  |                   |         |                   |              |                   |  |
|-----------------------------|-----------|--------------------------|------------------|-------------------|---------|-------------------|--------------|-------------------|--|
| (\$ in Millions)            | KCP       | &L                       | GMO <sup>1</sup> |                   | GPE     |                   | Consolidated |                   |  |
|                             | Amount    | Rate <sup>2</sup>        | Amount           | Rate <sup>2</sup> | Amount  | Rate <sup>2</sup> | Amount       | Rate <sup>2</sup> |  |
| Short-term debt             | \$ 192.1  | 0.67%                    | \$ 137.0         | 0.68%             | \$ 12.0 | 1.75%             | \$ 341.1     | 0.71%             |  |
| Long-term debt <sup>3</sup> | 2,575.5   | 4.94%                    | 447.7            | 5.04%             | 741.4   | 5.30%             | 3,764.6      | 5.02%             |  |
| Total                       | \$2,767.6 | 4.64%                    | \$584.7          | 4.02%             | \$753.4 | 5.24%             | \$4,105.74   | 4.66%             |  |

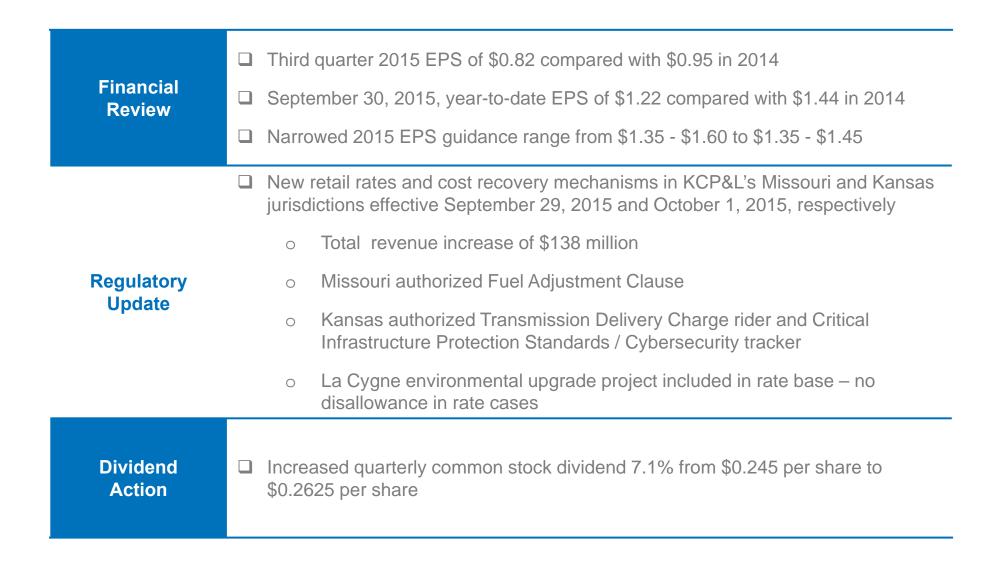


| Current Credit Ratings  |         |                   |  |  |  |  |
|-------------------------|---------|-------------------|--|--|--|--|
|                         | Moody's | Standard & Poor's |  |  |  |  |
| Great Plains Energy     |         |                   |  |  |  |  |
| Outlook                 | Stable  | Stable            |  |  |  |  |
| Corporate Credit Rating | -       | BBB+              |  |  |  |  |
| Preferred Stock         | Ba1     | BBB-              |  |  |  |  |
| Senior Unsecured Debt   | Baa2    | BBB               |  |  |  |  |
| KCP&L                   |         |                   |  |  |  |  |
| Outlook                 | Stable  | Stable            |  |  |  |  |
| Senior Secured Debt     | A2      | А                 |  |  |  |  |
| Senior Unsecured Debt   | Baa1    | BBB+              |  |  |  |  |
| Commercial Paper        | P-2     | A-2               |  |  |  |  |
| GMO                     |         |                   |  |  |  |  |
| Outlook                 | Stable  | Stable            |  |  |  |  |
| Senior Unsecured Debt   | Baa2    | BBB+              |  |  |  |  |
| Commercial Paper        | P-2     | A-2               |  |  |  |  |

<sup>&</sup>lt;sup>1</sup> Great Plains Energy guarantees approximately 26% of GMO's debt; <sup>2</sup> Weighted Average Rates – excludes premium/discounts and other amortizations; <sup>3</sup> Includes current maturities of long-term debt; <sup>4</sup> Secured debt = \$707M (17%), Unsecured debt = \$3,398M (83%); <sup>5</sup> Includes long-term debt maturities through December 31, 2024

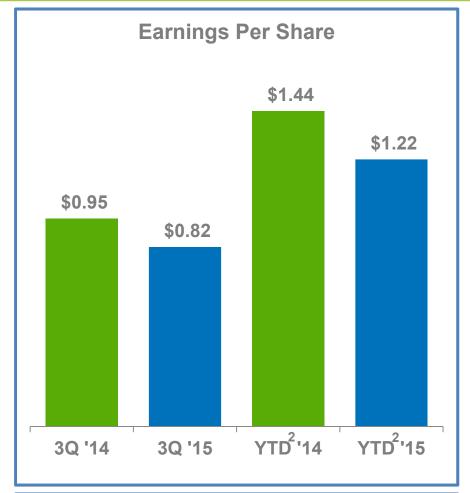


## Financial Highlights and Business Update





# Earnings – 2015 versus 2014



Narrowed 2015 earnings per share guidance range from \$1.35 - \$1.60 to \$1.35 - \$1.45

| EPS: 2015 Compared to 2014 <sup>1</sup>   |          |                       |  |  |  |
|---|----------|-----------------------|--|--|--|
|   | 3Q 2015  | YTD 2015 <sup>2</sup> |  |  |  |
| Weather                                   | \$0.09   | (\$0.02)              |  |  |  |
| WN Demand                                 | (\$0.01) | -                     |  |  |  |
| New Retail Rates                          | \$0.01   | \$0.03                |  |  |  |
| KCP&L MO<br>Wholesale Margin              | (\$0.02) | (\$0.07)              |  |  |  |
| Other Margin                              | (\$0.03) | -                     |  |  |  |
| Transmission                              | (\$0.01) | (\$0.03)              |  |  |  |
| Fuel & Purchase Power                     | \$0.02   | \$0.06                |  |  |  |
| O&M                                       | (\$0.04) | \$0.05                |  |  |  |
| AFUDC                                     | (\$0.04) | (\$0.08)              |  |  |  |
| Depreciation & Amortization               | (\$0.02) | (\$0.08)              |  |  |  |
| 2014 Release of<br>Uncertain Tax Position | (\$0.05) | (\$0.05)              |  |  |  |
| Other                                     | (\$0.03) | (\$0.03)              |  |  |  |
| Total                                     | (\$0.13) | (\$0.22)              |  |  |  |

<sup>2.</sup> As of September 30



<sup>1.</sup> Numbers may not add due to the effect of dilutive shares on EPS

# **Customer Consumption**

| Retail MWh Sales Growth Rates |                                 |   |  |                              |   |                          |
|-------------------------------|---------------------------------|---|--|------------------------------|---|--------------------------|
| 3                             | 3Q 2015 Compared to 3Q 2014     |   | YTD 2015 Compared to YTD 2014 <sup>1</sup> |                              |   |                          |
|                               | Total<br>Change in<br>MWh Sales | Weather –<br>Normalized<br>Change in<br>MWh Sales | % of Retail<br>MWh Sales                   | Total Change<br>in MWh Sales | Weather –<br>Normalized<br>Change in<br>MWh Sales | % of Retail<br>MWh Sales |
| Residential                   | 4.9%                            | (1.9%)  | 41%  | (2.9%)                       | (0.2%)  | 39%                      |
| Commercial                    | 3.1%                            | (1.0%)  | 46%  | 0.3%                         | 0.5%  | 47%                      |
| Industrial                    | 2.9%                            | 0.8%  | 13%  | (0.8%)                       | (1.2%)  | 14%                      |
|                               | 3.8%                            | (1.1%) <sup>2</sup>                               |  | (1.1%)                       | $0.0\%^{2}$                                       |                          |

Results in line with full-year projections of flat to 0.5%, net of energy efficiency

- 1. As of September 30
- 2. Weighted average



# 2015 Fourth Quarter and Full Year

| Earnings<br>Guidance   | <ul><li>□ Narrowed 2015 earnings per share guidance range from \$1.35 - \$1.60 to \$1.35 - \$1.45</li></ul>   |
|------------------------|---|
|                        | ■ Normal weather in 4Q 2015   |
| Revenue<br>Assumptions | ■ Weather-normalized demand growth  |
|                        | <ul> <li>Year-to-date September 30, weather-normalized demand was flat, net of<br/>energy efficiency – in line with full year projection of flat to 0.5%</li> </ul> |
|                        | ■ New retail rates and cost recovery mechanisms in KCP&L's Missouri and<br>Kansas jurisdictions effective September 29, 2015 and October 1, 2015,<br>respectively   |
|                        | ☐ Increasing depreciation expense   |
| Other<br>Drivers       | ■ O&M full year increase 2% - 3% compared to 2014 versus initial projection of 3% to 4%   |
|                        | <ul> <li>Projected to be flat exclusive of regulatory amortizations and items which<br/>have direct revenue offsets versus previously disclosed 1% - 2%</li> </ul>  |
|                        | □ Lower AFUDC   |
|                        | ☐ Higher effective tax rate   |
|                        | ☐ In August 2015, KCP&L issued \$350 million 10-year senior unsecured notes with a coupon rate of 3.65%   |



# 2015 Guidance Assumptions Income Taxes

- □ Effective income tax rate of approximately 35%
- □ Federal/state combined statutory rate of approximately 38.9% impacted by:
  - AFUDC Equity (non-taxable)
  - Wind Production Tax Credits (PTC)
  - Amortization of Investment Tax Credits (ITC)
- □ Do not expect to generate significant income tax liability or pay significant income taxes during 2015 due to:
  - Ongoing wind PTC
  - Utilization of prior year Net Operating Losses (NOLs) and tax credits



# Great Plains Energy Consolidation Earnings and Earnings Per Share – Three Months Ended September 30 (Unaudited)

|  | Earnings<br>(millions) |          | Earnings<br>per Share |         |
|--|------------------------|----------|-----------------------|---------|
|  | 2015                   | 2014     | 2015                  | 2014    |
| Electric Utility                           | \$ 129.1               | \$ 140.3 | \$ 0.83               | \$ 0.91 |
| Other                                      | (2.3)                  | 7.1      | (0.01)                | 0.04    |
| Net income                                 | 126.8                  | 147.4    | 0.82                  | 0.95    |
| Preferred dividends                        | (0.4)                  | (0.4)    | -                     | _       |
| Earnings available for common shareholders | \$ 126.4               | \$ 147.0 | \$ 0.82               | \$ 0.95 |

Common stock outstanding for the quarter averaged 154.8 million shares, compared with 154.3 million shares for the same period in 2014



# Great Plains Energy Consolidation Earnings and Earnings Per Share – Year to Date September 30 (Unaudited)

|  | Earnings<br>(millions) |          | Earnings<br>per Share |         |
|--|------------------------|----------|-----------------------|---------|
|  | 2015                   | 2014     | 2015                  | 2014    |
| Electric Utility                           | \$ 196.4               | \$ 221.1 | \$ 1.27               | \$ 1.43 |
| Other                                      | (6.3)                  | 2.2      | (0.05)                | (0.01)  |
| Net income                                 | 190.1                  | 223.3    | 1.22                  | 1.44    |
| Preferred dividends                        | (1.2)                  | (1.2)    | -                     | -       |
| Earnings available for common shareholders | \$ 188.9               | \$ 222.1 | \$ 1.22               | \$ 1.44 |

Common stock outstanding for the year to date averaged 154.8 million shares, compared with 154.2 million shares for the same period in 2014



# Great Plains Energy Reconciliation of Gross Margin to Operating Revenues (Unaudited)

|                                       | Three Months Ended<br>September 30 (millions) |          | Year to Date<br>September 30 (millions) |            |
|---------------------------------------|---|----------|---|------------|
|                                       | 2015  | 2014     | 2015                                    | 2014       |
| Operating revenues                    | \$ 781.4                                      | \$ 782.5 | \$ 1,939.5                              | \$ 2,016.0 |
| Fuel                                  | (124.5)                                       | (142.3)  | (332.0)                                 | (392.9)    |
| Purchased power                       | (52.1)  | (61.2)   | (146.3)                                 | (185.7)    |
| Transmission of electricity by others | (23.9)  | (19.3)   | (65.1)                                  | (55.6)     |
| Gross margin                          | \$ 580.9                                      | \$ 559.7 | \$ 1,396.1                              | \$ 1,381.8 |

Gross margin is a financial measure that is not calculated in accordance with generally accepted accounting principles (GAAP). Gross margin, as used by Great Plains Energy, is defined as operating revenues less fuel, purchased power and transmission. The Company's expense for fuel, purchased power and transmission, offset by wholesale sales margin, is subject to recovery through cost adjustment mechanisms, except for KCP&L's Missouri retail operations. As a result, operating revenues increase or decrease in relation to a significant portion of these expenses. Management believes that gross margin provides a more meaningful basis for evaluating the Electric Utility segment's operations across periods than operating revenues because gross margin excludes the revenue effect of fluctuations in these expenses. Gross margin is used internally to measure performance against budget and in reports for management and the Board of Directors. The Company's definition of gross margin may differ from similar terms used by other companies. A reconciliation to GAAP operating revenues is provided in the table above.



## **Investor Relations Information**

- ☐ NYSE: GXP
- www.greatplainsenergy.com
- ☐ Company Contacts:

Lori Wright
Vice President – Investor Relations
and Treasurer
(816) 556-2506
lori.wright@kcpl.com

Calvin Girard
Senior Manager, Investor Relations
(816) 654-1777
calvin.girard@kcpl.com